



**Department of Engineering
and Public Works**

P.O. Box 21229

West Palm Beach, FL 33416-1229

(561) 684-4000

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www.pbcgov.com



**Palm Beach County
Board of County
Commissioners**

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Marci Woodward

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County Administrator


Verdenia C. Baker

*"An Equal Opportunity
Affirmative Action Employer"*

Official Electronic Letterhead

DATE: November 20, 2023

TO: Southwide Industries, Inc.

FROM: Morton L. Rose, P.E., Director, Roadway Production Div. 

RE: **AWARD RECOMMENDATION
PAVEMENT MARKING CONTINUING SERVICES
CONSTRUCTION CONTRACT
PALM BEACH COUNTY PROJECT NO.: 2023054**

Based on bid results and EBO compliance review, Engineering & Public Works recommends award of the above referenced contract to **Southwide Industries, Inc.**

The enclosed Award Recommendation will be posted at the Engineering & Public Works Department / Roadway Production Division reception area on the 3rd Floor at 2300 North Jog Road, West Palm Beach, Florida on November 21, 2023.

<http://discover.pbcgov.org/engineering/roadwayproduction/Pages/Bid-Documents.aspx>

If your office wishes to protest the award recommendation, you may do so by addressing your protest to Ms. Melody Thelwell, Director, Palm Beach County Purchasing Department, 50 South Military Trail, West Palm Beach, Florida 33415. Failure to submit a protest to the Director of Purchasing within five (5) business days after posting of the Award Recommendation, as prescribed in Section 2-55(b) of the Palm Beach County Code, shall constitute a waiver of proceedings under the referenced County Code.

We thank you for your continued interest in bidding Palm Beach County projects.

- cc: David L. Ricks, P.E., County Engineer
 Joanne M. Keller, P.E., Deputy County Engineer
 Steven B. Carrier, P.E., Assistant County Engineer
 Morton L. Rose, P.E., Director, Roadway Production Division
 Kathleen O. Farrell, P.E., Assistant Director, Roadway Production Division
 Kristine Frazell-Smith, Sr. P.E., Local Roads Manager, Roadway Production Division
 Tripp Cioci, Right-Of-Way Manager, Roadway Production Division
 Will Carey, Sr. P.E., Special Projects Manager, Roadway Production Division
 Maroun Azzi, Sr. P.E., Thoroughfare Roads Manager, Roadway Production Division
 Adam Faustini, Director, Road & Bridge Division
 Dan Doyle, Assistant Director, Road & Bridge Division
 Chase Miller, Construction Superintendent, Road & Bridge Division
 Craig Lloyd, Road Superintendent, Road & Bridge Division
 Motasem Al-Turk, P.E., Director, Traffic Engineering Division
 Melissa Ackert, P.E., Assistant Director, Traffic Division
 Holly B. Knight, P.E., Contracts Section Manager, Roadway Production Division
 Kenny Rampersad, Director, Administrative Services Division
 Danny Ramlalsingh, Fiscal Manager, Administrative Services Division
 Yicel Corcino, Financial Analyst, Administrative Services
 Susan Hudson, Financial Analyst, Administrative Services Division
 Albert Hoffman, Director, Construction Coordination Division



AWARD RECOMMENDATION
PAVEMENT MARKING CONTINUING SERVICES
CONSTRUCTION CONTRACT
PALM BEACH COUNTY PROJECT NO.: 2023054

Palm Beach County Engineering & Public Works recommends award to **Southwide Industries, Inc.**, the lowest responsive, responsible bidder meeting all of the Equal Business Opportunity (EBO) ordinance requirements.

Rank	Bidder	Bid Amount	Footnotes
1	Southwide Industries, Inc.	\$7,821,468.00	1, 2

- Footnotes:**
1. Recommended Awardee
 2. Responsive to the Entire Solicitation
 3. Non-responsive to the EBO Ordinance Mandatory API
 4. Non-responsive to other EBO Ordinance Requirements
 5. Bid order of ranking was affected by the Local Preference Ordinance

Enclosures: Office of Equal Business Opportunity Compliance Review Bid Tabulations

OEBO PARTICIPATION EVALUATION FORM

DATE SENT: November 3, 2023	CONTRACTS MANAGER: Holly Knight, P.E.
PROJECT #: 2023 504 ⁰⁵⁴	PROJECT NAME: PAVEMENT MARKING CONTINUING SERVICES CONSTRUCTION CONTRACT
USER DEPARTMENT: Engineering	SOLICITATION OPENING DATE:
OEBO ESTABLISHED API: SBE PRICE PREFERENCE	

SOLICITATION EVALUATION INFORMATION

RESPONDENT	PRIME IS A CERTIFIED S/M/WBE	ELIGIBLE FOR SBE PRICE PREFERENCE	PERCENTAGE OF S/M/WBE UTILIZATION
Southwide Industries, Inc.	1	1	100%


KEYS FOR DETERMINATION (NOTED IN THE SOLICITATION EVALUATION INFORMATION TABLE)

- (1) YES
- (2) NO
- (3) N/A

EVALUATION NOTES:

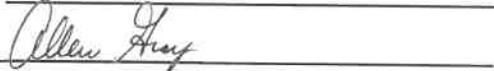
Southwide Industries, Inc., is a certified SBE and is eligible for the SBE Price Preference

Evaluated by: Angela Smith, SBDS III

Signature: 

Date: 11/2/2023

Reviewed by: Allen Gray, Manager

Signature: 

Date: 11/16/2023

OEBO PARTICIPATION EVALUATION FORM

DATE SENT: November 3, 2023	CONTRACTS MANAGER: Holly Knight, P.E.
PROJECT #: 2023 504 ⁰⁵⁴	PROJECT NAME: PAVEMENT MARKING CONTINUING SERVICES CONSTRUCTION CONTRACT
USER DEPARTMENT: Engineering	SOLICITATION OPENING DATE:
OEBO ESTABLISHED API: SBE PRICE PREFERENCE	

SOLICITATION EVALUATION INFORMATION

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KEYS FOR DETERMINATION (NOTED IN THE SOLICITATION EVALUATION INFORMATION TABLE)

- (1) YES
- (2) NO
- (3) N/A

EVALUATION NOTES:


Southwide Industries, Inc., is a certified SBE and is eligible for the SBE Price Preference

Evaluated by: Angela Smith, SBDS III

Signature: 

Date: 11/2/2023

Reviewed by: Allen Gray, Manager

Signature: 

Date: 11/16/2023

BID TABULATIONS: PAVEMENT MARKING CONTINUING SERVICES CONSTRUCTION CONTRACT PBC PROJECT #2023054					Engineer's Estimate	Southwide Industries, Inc.	
#	FDOT Item #	Item Description	Qty.	Units	Unit Price	Unit Price	Amount
LOT 1 - Thermoplastic							
Thermoplastic Pavement Marking Lines - Colors & Widths as Indicated							
1	711-11-101	White, 6"	360	NM	\$ 4,050.00	\$ 4,012.80	\$ 1,444,608.00
2	711-11-201	Yellow, 6"	240	NM	\$ 4,050.00	\$ 3,933.60	\$ 944,064.00
3	711-11-102	White, 8"	24	NM	\$ 4,200.00	\$ 2,900.00	\$ 69,600.00
4	711-11-202	Yellow, 8"	24,000	LF	\$ 0.50	\$ 0.50	\$ 12,000.00
5	711-11-103	White, 12"	19,200	LF	\$ 2.75	\$ 2.75	\$ 52,800.00
6	711-11-104	White, 18"	14,400	LF	\$ 2.75	\$ 3.00	\$ 43,200.00
7	711-11-204	Yellow, 18"	19,200	LF	\$ 2.75	\$ 3.00	\$ 57,600.00
8	711-11-105	White, 24"	24,000	LF	\$ 4.25	\$ 5.00	\$ 120,000.00
9	711-11-141	White, 6" (2 x 4 Skip)	120	GM	\$ 700.00	\$ 200.00	\$ 24,000.00
10	711-11-241	Yellow, 6" (2 x 4 Skip)	24	GM	\$ 900.00	\$ 200.00	\$ 4,800.00
11	711-11-141	White, 6" (6 x 10 Skip)	24	GM	\$ 1,200.00	\$ 1,000.00	\$ 24,000.00
12	711-11-241	Yellow, 6" (6 x 10 Skip)	26	GM	\$ 1,200.00	\$ 1,000.00	\$ 26,000.00
13	711-11-131	White, 6" (10 x 30 Skip)	14	GM	\$ 1,300.00	\$ 1,452.00	\$ 20,328.00
14	711-11-231	Yellow, 6" (10 x 30 Skip)	14	GM	\$ 1,200.00	\$ 1,452.00	\$ 20,328.00
15	920-711-2	Green, Bike Lane Marking, Pre-formed	1,600	SY	\$ 100.00	\$ 92.00	\$ 147,200.00
Arrows & Messages; as Indicated; White Only							
16	711-11-17	Turn Arrow	24,000	EA	\$ 55.00	\$ 65.00	\$ 1,560,000.00
17	711-11-17	Straight Arrow	7,200	EA	\$ 30.00	\$ 20.00	\$ 144,000.00
18	711-11-17	Straight/Turn Arrows; Combination	4,800	EA	\$ 40.00	\$ 25.00	\$ 120,000.00
19	711-11	Yield Triangles	450	EA	\$ 4.25	\$ 3.00	\$ 1,350.00
20	711-11-16	MERGE Message	3,600	EA	\$ 45.00	\$ 40.00	\$ 144,000.00
21	711-11-16	RXR Message	2,280	EA	\$ 28.00	\$ 40.00	\$ 91,200.00
22	711-11-16	SCHOOL Message	4,800	EA	\$ 53.00	\$ 75.00	\$ 360,000.00
23	711-11-16	ONLY Message	2,880	EA	\$ 58.00	\$ 75.00	\$ 216,000.00
24	711-11-16	U-TURN Message	1,200	EA	\$ 15.00	\$ 15.00	\$ 18,000.00
25	711-11-16	HANDICAP Message	600	EA	\$ 25.00	\$ 15.00	\$ 9,000.00
26	711-11-16	YIELD Message	150	EA	\$ 33.00	\$ 25.00	\$ 3,750.00
27	711-11	Bike Lane Symbol with Arrow	3,600	EA	\$ 13.00	\$ 120.00	\$ 432,000.00
28	711-11-16	DO NOT BLOCK Message	250	EA	\$ 53.00	\$ 55.00	\$ 13,750.00
29	711-11-16	BUS Message	200	EA	\$ 30.00	\$ 30.00	\$ 6,000.00
30	711-11-16	SOUTH Message	500	EA	\$ 30.00	\$ 15.00	\$ 7,500.00
31	711-11-16	NORTH Message	500	EA	\$ 30.00	\$ 15.00	\$ 7,500.00
32	711-11-16	STOP Message	350	EA	\$ 440.00	\$ 40.00	\$ 14,000.00
33	711-11-16	RAMP Message	1,400	EA	\$ 25.00	\$ 15.00	\$ 21,000.00
SUBTOTAL (LOT 1)							\$ 6,179,578.00
LOT 2 - Raised Reflective Pavement Markers (see footnotes for application) - Colors & Types as Indicated							
34	706-1-3	Amber; Bi-Directional	72,000	EA	\$ 4.50	\$ 5.00	\$ 360,000.00
35	706-1-3	White & Red; Bi-Directional	48,000	EA	\$ 4.25	\$ 4.75	\$ 228,000.00
36	706-1-3	Amber & Red; Bi-Directional	52,000	EA	\$ 3.25	\$ 2.15	\$ 111,800.00
SUBTOTAL (LOT 2)							\$ 699,800.00
LOT 3 - Paint							
Traffic Paint Lines - Colors, Types, and Widths as Indicated							
37	710-90	White, 4"	1,440	LF	\$ 0.50	\$ 0.40	\$ 576.00
38	710-90	Yellow, 4"	1,440	LF	\$ 0.50	\$ 0.20	\$ 288.00
39	710-90	White, 6"	144	NM	\$ 1,100.00	\$ 1,161.60	\$ 167,270.40
40	710-90	Blue, 6"	2,880	LF	\$ 0.50	\$ 0.25	\$ 720.00
41	710-90	Black, 6"	72,000	LF	\$ 0.20	\$ 0.10	\$ 7,200.00
42	710-90	Yellow, 6"	72	NM	\$ 1,100.00	\$ 1,161.60	\$ 83,635.20
43	710-90	White, 8"	1,440	LF	\$ 0.50	\$ 0.25	\$ 360.00

BID TABULATIONS: PAVEMENT MARKING CONTINUING SERVICES CONSTRUCTION CONTRACT PBC PROJECT #2023054					Engineer's Estimate	Southwide Industries, Inc.	
#	FDOT Item #	Item Description	Qty.	Units	Unit Price	Unit Price	Amount
44	710-90	Yellow, 8"	23,040	LF	\$ 0.25	\$ 0.25	\$ 5,760.00
45	710-90	White, 12"	13,920	LF	\$ 0.90	\$ 0.70	\$ 9,744.00
46	710-90	White, 18"	6,624	LF	\$ 1.00	\$ 1.00	\$ 6,624.00
47	710-90	Yellow, 18"	3,600	LF	\$ 1.40	\$ 1.00	\$ 3,600.00
48	710-90	White, 24"	12,960	LF	\$ 1.70	\$ 1.55	\$ 20,088.00
49	710-90	White, 6" (2 x 4 Skip)	5	GM	\$ 260.00	\$ 120.00	\$ 600.00
50	710-90	Yellow, 6" (2 x 4 Skip)	0	GM	\$ 260.00	\$ 120.00	\$ 30.00
51	710-90	White, 6" (6 x 10 Skip)	4	GM	\$ 290.00	\$ 120.00	\$ 432.00
52	710-90	Yellow, 6" (6 x 10 Skip)	0	GM	\$ 290.00	\$ 120.00	\$ 30.00
53	710-90	White, 6" (10 x 30 Skip)	48	GM	\$ 335.00	\$ 370.00	\$ 17,760.00
54	710-90	Yellow, 6" (10 x 30 Skip)	48	GM	\$ 335.00	\$ 370.00	\$ 17,760.00
55	710-90	Reflective Paint - Island Nose - Yellow	24	SY	\$ 9.00	\$ 9.50	\$ 228.00
Arrows & Messages: White							
56	710-90	Turn Arrow	1,056	EA	\$ 20.00	\$ 25.00	\$ 26,400.00
57	710-90	Straight/Combination Arrow	528	EA	\$ 15.00	\$ 20.00	\$ 10,560.00
58	710-90	Message (ONLY; SCHOOL; MERGE; YIELD & Straight Arrow)	750	EA	\$ 25.00	\$ 40.00	\$ 30,000.00
SUBTOTAL (LOT 3)							\$ 409,665.60
LOT 4 - Pavement Marking Removal							
59	N/A	Traffic Paint	2,880	SF	\$ 0.80	\$ 0.70	\$ 2,016.00
60	711-17	Thermoplastic	24,000	SF	\$ 1.30	\$ 1.40	\$ 33,600.00
61	N/A	Cold Plastic (Preformed)	14,400	LF	\$ 0.75	\$ 0.70	\$ 10,080.00
62	713-17	Construction Tape	96,000	LF	\$ 1.00	\$ 1.10	\$ 105,600.00
63	N/A	Pavement Markers	21,888	EA	\$ 0.70	\$ 0.30	\$ 6,566.40
SUBTOTAL (LOT 4)							\$ 157,862.40
LOT 5 - Preformed Cold Plastic							
64	N/A	White or Yellow, 6"	5,760	LF	\$ 2.25	\$ 2.00	\$ 11,520.00
65	N/A	White, 8"	1,440	LF	\$ 3.00	\$ 2.00	\$ 2,880.00
66	N/A	White or Yellow, 12"	288	LF	\$ 11.00	\$ 10.00	\$ 2,880.00
67	N/A	White or Yellow, 18"	288	LF	\$ 12.25	\$ 10.00	\$ 2,880.00
68	N/A	White, 24"	288	LF	\$ 22.50	\$ 20.00	\$ 5,760.00
69	N/A	Message, White (ONLY; SCHOOL; MERGE; U-TURN; YIELD; Bike Lane Symbol w/Arrow)	150	EA	\$ 250.00	\$ 300.00	\$ 45,000.00
70	N/A	Turn Arrow, White	132	EA	\$ 130.00	\$ 100.00	\$ 13,200.00
SUBTOTAL (LOT 5)							\$ 84,120.00
LOT 6 - Miscellaneous							
71	701-1	Thermoplastic Rumble Strips (Index 518)	950	EA	\$ 160.00	\$ 50.00	\$ 47,500.00
72	N/A	9" Contrast Tape	6,500	LF	\$ 6.50	\$ 2.50	\$ 16,250.00
73	705-11	Flexible Delineators (All Types)	10,500	EA	\$ 18.00	\$ 20.00	\$ 210,000.00
74	N/A	Foil Back Tape	25,680	LF	\$ 0.75	\$ 0.65	\$ 16,692.00
SUBTOTAL (LOT 6)							\$ 290,442.00
TOTAL BID						\$	7,821,468.00

THE COUNTY DOES NOT GUARANTEE THE ACCURACY OF THE FORMULAS AND EXTENSIONS USED IN THIS SPREADSHEET.

THE ITEMS AND QUANTITIES ABOVE, SHALL GOVERN OVER THE PLANS.

PAY ITEM FOOTNOTES IN CONSTRUCTION PLANS SHALL ALSO BE INCLUDED IN ITEM UNIT PRICE.

Note #	PAY ITEM FOOTNOTES
1	All costs for Maintenance of Traffic (MOT) and mobilization shall be considered incidental to, and shall be included in, unit prices for the pay items.
2	All items shall include cost to furnish and install unless otherwise noted.
3	FDOT Item numbers are for use in determining eligibility for price adjustment per General Provision 9-2 only.
4	Epoxy required to install RPM's on concrete, and Thermoplastic and bituminous required to install RPM's on asphalt, are incidental to the Reflective Pavement marker line items.
5	Preliminary layout of striping locations shall be considered incidental to, and shall be included in, unit prices for the pay items.
6	All items shall include cost to furnish an install.
7	Linear Foot (LF) units are net lengths.

Bids as read at opening on October 31, 2023, 2:00 PM

All bids subject to OEBO compliance and Board Approval.

Prepared by: Holly B. Knight, P.E., Contracts Section Manager

Checked by: Holly B. Knight, P.E., Contracts Section Manager

Contract Time is 18 Months with optional renewal for up to 36 total months.