



The Enterprise

Greetings,

Today, we find ourselves facing very difficult times. While challenges are nothing new, we guarantee you that during this period of uncertainty, we are working to make certain that we come out on the other side of this crisis stronger and our economy remains viable.

It is the County's goal to do all we can to help Small/Minority/Woman Business Enterprises minimize the impact the COVID-19 pandemic has had on your business and Palm Beach County's economy. I can assure you there is a cadre of professionals working for you. There has been federal funding from the CARES Act allocated to directly benefit the people in this county. The Palm Beach County Board of County Commissioners and County Administrator Baker has allocated funds to provide relief for small businesses and individual assistance paying for rent, mortgages and utilities.

The Office of Equal Business Opportunity is dedicated to providing the county's small business community with technical assistance and support. While the nature of our accessibility has shifted to remote or virtual meetings and telephone calls, we are still readily available to serve and meet your needs. We are continuing to certify and recertify companies to do business with Palm Beach County and provide the necessary assistance.

The County will continue to disseminate information on business and economic resources as quickly as possible. We will keep the lines of communication between our offices and your businesses open. County officials will continue to work tirelessly to keep people employed, to distribute the necessary goods and services, to ensure best practices for social distancing, and to dispense the streams to funding quickly.

We are all feeling the effects of COVID-19, whether personally or professionally. This is a situation that none of us could have foreseen. I can assure you that the Office of Equal Business Opportunity will continue to put in the effort to forge solutions that work for you. With your support and patience, I believe we will emerge from this crisis smarter and stronger as a community. Continue to stay safe.

All the best,

Tonya Davis Johnson, Director
Palm Beach County
Office of Equal Business Opportunity

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Palm Beach County CARES Business Restart Grant

Palm Beach County received \$261 million in funding from Congress through the CARES Act. The Board of County Commissioners voted unanimously to fund the Palm Beach County CARES Business Restart Grant to help businesses that were negatively impacted by the COVID-19 crisis. Under this initiative, businesses had to have been subject to emergency orders at the state and local level requiring closure or limiting services and could qualify for a grant of up to \$25,000. To be eligible, businesses had to meet minimal requirements including filing federal taxes in 2018 or 2019, having a Palm Beach County Business Tax Receipt, operating since October 1, 2019, and being a registered entity with the Florida Department of State Division of Corporations' Sunbiz.

To many business owners in the county, this grant provided the lifeline they needed to keep their companies afloat. "Getting this money means a lot to my business. It helps me get back on track, start the ball rolling and get my business COVID ready," said grant recipient Terry Francisco. Francisco, owner of Terry's Hair Studio in Riviera Beach, will use the money to pay employees, rent and utilities, and purchase COVID-19 related products such as a hand sanitizer, signage, touchless garbage cans, and masks for customers.

While Justin Lynch, owner of J&G The Beauty Loft, which has been in business since 1998, was not hopeful about receiving any help after being denied by the Paycheck Protection Program (PPP) several times, he decided to apply for the grant. "I saw how many businesses in Palm Beach County were in need of help and I didn't think I'd stand a chance at getting this money, but I applied anyway," he said. According to Lynch, the Palm Beach County Office of Equal Business Opportunity and the Department of Housing and Economic Sustainability were instrumental in helping him get funded by providing the assistance he needed. "Tonya Davis Johnson [Director of the Office of Equal Business Opportunity] was amazing. She held my hand throughout the process," said Lynch. He plans to use the grant to pay rent and salaries. "Now my staff can pay their bills, put food on their tables, and gas in the cars. I am so thankful," said Lynch. Both business owners agree, preparation was key to being approved for the grants. "The process was very simple if you had all your documentation in order and ready to submit. If you were prepared, you had no problem," said Francisco.

According to the Department of Housing and Economic Sustainability, the county agency tasked with administering the grant, there were nearly 5,000 applications submitted. "There was no blueprint for us to follow to implement the grant program, but we were committed to provide the financial support that was so desperately needed to reinvigorate small businesses in Palm Beach County. I'm very proud of how hard the Department of Housing and Economic Sustainability and the Office of Equal Business Opportunity worked to ensure these applications were reviewed, approved, and funded," said County Administrator Verdenia Baker. "The message is Palm Beach County is open for business, and we are investing in the economy in a very deliberate and committed way," said Baker.

The application period for this grant was May 22 – June 12, 2020. Applicants were required to go on to the online portal at <https://pbcgov.com/pbc-cares4business>.



Terry Francisco, Terry's Hair Studio



This August marks the 16th **National Black Business Month**. In recognition, the Palm Beach County Office of Equal Business Opportunity is hosting “The State of Black Business.” The observance highlights the impact Black businesses make in the community as well as the U.S. economy.

There are about 2.6M black-owned businesses in the United States. This amounts to 9.5% of all U.S. businesses. National Black Business Month was founded in 2004 to drive the policy agenda affecting African American businesses in the United States. The Office of Equal Business Opportunity (OEBO) focuses on creating programs that level the playing field for minority and women owned businesses by providing these companies access to resources and the opportunity to participate in projects funded by Palm Beach County. “Palm Beach County has a hearty and robust business environment. Minority-owned businesses are a vital part of the system”, said County Administrator, Verdenia Baker. “We want to make sure that we are doing our part to ensure that they are strong and viable and able to contribute to the economy in a healthy way.”

The Office of Equal Business Opportunity, in conjunction with the Black Chamber of Commerce of Palm Beach County, Valley Bank, City of West Palm Beach Office of Procurement, and Palm Beach Partners Business Matchmaker, will celebrate National Black Business Month on August 31, 6:00 pm – 8:00 pm, at 50 S. Military Trail, West Palm Beach. The theme is “The State of Black Business,” and Tonya Davis Johnson, Director of the OEBO, will be the keynote speaker. This event will be drive-in theater style. It is free to the public, and refreshments will be served. In addition, black business owners throughout the county will be recognized and honored for the month of August.

For details about the event and how to register, please contact Antonia Smith at asmith5@pbcgov.org or 561.712.6671.

<u>DATE</u>	<u>TIME</u>	<u>EVENT</u>
8.22		Coffee and Commerce Zoom Coffee and Commerce is a casual conversation over coffee with small groups to discuss business topics.
8.29	11:00 am	Quarterly Training: Certification 101 The Basics of Certification Learn the basics of certification and bid process in the county. Facilitated by Small Business Development Specialists.
8.31	6:00 pm	National Black Business Month The State of Black Business Address—Tonya Davis Johnson, Keynote Speaker 50 S. Military Trail, West Palm Beach

NETWORK NETWORK NETWORK

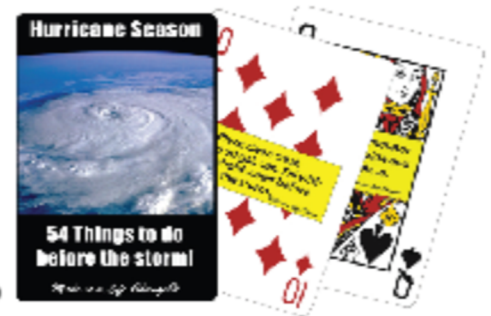
The Office of Equal Business Opportunity is starting the Leads Group. We want you to be a part.
What is a Leads Group? Leads groups are business networking groups with the sole aim of passing leads to the member businesses.
Who can participate in the group? Only one business from each sector is represented, so there is no competition within the group. There will be more than one group to give more businesses the opportunity to participate.
How much time will I have to commit? Each group will meet once a month. Each meeting should last no more than an hour.
How do I join? If you are interested, just email us at asmith5@pbcgov.org



Popular Products:

Pens, Computer Accessories
 Tradeshow Giveaways
 Water Bottles, Hand Sanitizers
 Crystal Awards, Lapel Pins
 Journal Books, Calendars
 Electronics all branded with company logos.

One of Doris' passions is being prepared for Hurricanes! As a way to educate people how to prepare before the storm arrives, she has created the "Make It a Life Change" Hurricane Preparedness playing cards. They feature 54 things to do to keep their families safe. Emergency Management depts have ordered them with their county logo on the front. They are patented and trademarked.



Her other passion is Water Conservation! These also feature 54 ways to educate people how to conserve water every day. They are ordered by Water Management Depts, nationwide. Cities that need to be in compliance with the SFWM district for their water conservation programs customize them with their city/county logos.

Being a WBE and Small Business owner, she realizes the importance of getting certified with the County in order to provide marketing products for PBC Departments, and including the SWA, PBC School Dist. and SFWMD.

The County is reaching out to small businesses and providing them the opportunity to be included in bids for larger RFP's that small business would not necessarily be able to provide.

She encourages all small and minority businesses to become certified with the county! It does make a difference.

Doris@SpecialtyAdvertisingbb.com
 www.SpecialtyAdvertisingbb.com
 800-433-7452 561-737-7452





Heron Estates



Proudly serving South Florida and nestled in the heart of Delray Beach is where you will find the office of **Randolph Construction Group (RCG)**, a construction firm that offers a broad range of construction services including general contracting, project management, site development, steel buildings, structural drying and water damage restoration.

RCG is sought after and recognized for their hands-on approach, hard work, dedication, integrity, and constant quest for client satisfaction. With more than 85 years of collective experience in the construction industry, this firm has successfully developed, managed and completed numerous projects throughout the South Florida Region.

RCG is committed to displaying integrity, excellence and reliability, while delivering on-time results within any allocated budget. Safety is a top priority and providing an accident free project is always the main goal. Recognizing that no two jobs are the same, a customized approach is taken with each project.

Randolph Construction Group, a certified S/MBE, is grateful for the assistance and support of OEBO, which has truly been an advocate for small and minority businesses in Palm Beach County. RCG values their support and the support of myriad clients who have entrusted them over the years. They are a company built on faith with a commitment to the community, understanding that helping the disadvantaged through hiring, training or community involvement is key to longevity in the industry.

RCG Vision - Building relationships, building bridges to the community and building YOUR VISION.

SPECIALTIES: Commercial | Residential | Interior & Exterior Renovations | Steel Buildings



MIND YOUR BUSINESS

2020 PBC OEBO Youth Entrepreneurship Forum

The Palm Beach County Office of Equal Business Opportunity hosted the first Mind Your Business Youth Entrepreneurship Forum on August 12th from 6:00 pm to 8:00 pm. Youth from all over the county participated in this Zoom event which included four workshops and a panel discussion. Welcomes were provided by Mayor Dave Kerner and Deputy County Administrator, Jon Van Arnam. Registrants were invited to pick up lunch and backpacks from sites at the Riviera Beach Marina, the OEBO Office, Pompey Park, and West County Senior Center.



More than 100 young people registered to attend the forum. The workshops were *Show Me the Money: How to Fund Your Dream* facilitated by Coach Mo Corker, Director of External Affairs for Comerica Bank; *So You Want to Be a Boss? The Basics of Owning a Business* facilitated by Nigel Davis, Cofounder of The Campus Grapevine; *Network or Notwork* facilitated by Michael Metosky, Group Account Executive for the Miami Dolphins, and *The Brand Identity* facilitated by Jaris Harrison, President of A Busy Vee Branding. After the workshops, the youths attended a virtual panel discussion that featured young entrepreneurs, Rhea Jain, Andrea Arango, Gabriel Rondon, and Ameerah Balogun.

Youth were also encouraged to compete in a pitch contest. They were allowed to upload a 90 second video to pitch their business or non-profit idea to the PBC OEBO website. Voting was open to the public. Prizes included incorporation fees, gift cards, branding/logo design, and business consultation. First place winner was Jayden Morgan, second place winner was Christian Frenette, and the third place winner was Jonathan Rabbath.

Palm Beach County and the OEBO provide a number of programs that facilitate the development of small businesses. “We hope the youth in our county leveraged this opportunity to discover their passions and strengths in order to benefit themselves, their futures, and the economy,” said Tonya Davis Johnson, Director of the Office of Equal Business Opportunity. “We are committed to fostering the growth of small and minority owned businesses in Palm Beach County and our young people are no exception.”



JOIN US *at the* DRIVE IN

Palm Beach County Office of Equal Business Opportunity
in observance of
National Black Business Month
presents the



**Gates open
at 5:00PM!**

AUGUST 31, 2020 | 6PM – 8PM

JOHN PRINCE PARK | 4759 S. CONGRESS AVE, LAKE WORTH

FREE TO THE PUBLIC

REFRESHMENTS SERVED

SPEAKERS:

Marc Morial President and CEO, National Urban League

Senator Bobby Powell District 30

Commissioner Mack Bernard BCC District 7

Tonya Davis Johnson
Director, Palm Beach County Equal Business Opportunity

REGISTER NOW

<http://survey.pbcgov.com/s3/The-State-of-Black-Business>



Palm Beach County Board of County Commissioners
Dave Kerner, Mayor, Robert S. Weinroth, Vice Mayor
Hal R. Valeche, Gregg K. Weiss, Mary Lou Berger
Melissa McKinlay, Mack Bernard





Become Pre-Qualified!!!

Pre-qualification contracts are a great opportunity for new or existing vendors to bid smaller projects in order to become familiar with the County's processes and to establish a solid working relationship with the County!

A pre-qualification contract is a contract that includes minimum qualifications (e.g., references, licenses, experience, etc.) required from the vendor in order for them to become pre-qualified on a contract for goods and/or services where two or more qualified vendors compete for specific projects. The County will add vendors to the pre-qualification contract at any time as long as the vendor meets the minimum qualifications stated in the pre-qualification package. Purchases solicited through a pre-qualification contract are generally under \$100,000.

Palm Beach County's Purchasing and Facilities Development & Operations Departments have an assortment of pre-qualification contracts available for a variety of different services that are utilized by multiple departments within Palm Beach County. Below is a list of some of the pre-qualification contracts available that can be found at <https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>:

Goods and/or Services

- Auto Body Repair and Painting Services
- Caulking, Sealing & Patching Services
- Electrical Supplies and Equipment, Purchase Of
- Fuel System Equipment Repair Services
- Lumber, Purchase Of
- Moving Services
- Painting Services
- Pressure Cleaning Services
- Window/Door, Glass, Repair and Replacement Services
- Window and Glass Surface Cleaning Services
- Window Treatments, Repair, Replace and/or Installation Services

Construction

- Asphalt
- Construction Manager
- Demolition
- Door Replacement
- Electrical
- Sports field Lighting
- Flooring
- HVAC
- Indoor Air Quality
- Low Voltage
- Minor Construction
- Overhead Doors
- Painting
- Plumbing
- Pressure Cleaning
- Roofing

Suggestion: Since there can be many solicitations advertised at one time, an easy way to find the above solicitations is to type a word ("Painting," Pressure Cleaning," etc.) in the Keyword Search tab to locate the solicitation faster with less selections to scroll through.

Keyword Search :

Go



Palm Beach County Libraries Small Business Research

AtoZdatabases - Online directory providing access to millions of residences and businesses. Detailed business records contain lists of executives, financial information, public filings and even news articles.

Great for small business information that you cannot find anywhere else. Competitive information, marketing and contact information.

Demographics Now - Demographic data that allows business owners to build business and marketing plans. Can map out areas to look for demographics.

Foundation Directory Online (FDO) - *For Nonprofits – Access in Library Only*

Information about philanthropy worldwide. *Only available at the Main Library, Jupiter Branch, Hagen Ranch Road Branch, and Belle Glade Branch.

SimplyAnalytics - SimplyAnalytics is a mapping, analytics, and data visualization application that makes it easy to create interactive maps and reports using thousands of demographic, business, and marketing variables.

Small Business Resource Center - Comprehensive resource that covers all major areas of starting and operating a business.

Database has a “How to” list of the most asked questions by small business owners and/or would-be entrepreneurs.

General Business Information Resources

Gale Business Insights: Essentials - Business resource that delivers company and industry information, articles, and statistical data.

Gale Directory Library - Directories in Print, Gale Directory of Publications and Broadcast Media, and the Encyclopedia of Associations.

General Business File ASAP - Business content from a combination of broker research reports, trade publications, newspapers, journals and company directory listings.

Legal Forms - Legal forms including state, federal, business, personal, real estate, and general forms, as well as a wide variety of business letters.

LexisNexis Library Express - Federal & state court cases; statutes, codes and regulations; company information for 43 million businesses; news coverage including 1200 newspapers, 300 magazines and journals, and broadcast transcripts. Note: Newspaper and business information is accessible outside the library – legal content is available in-library only.

Ask the Business Librarian - Business Librarian assists business owners/entrepreneurs – able to guide them through how to access and use library resources.

How to Start a Small Business
 How to Write a Business Plan
 How to Buy a Business
 How to Sell a Business

How to Finance Your Business
 How to Market or Advertise Your Business
 How to Grow Your Business
 How to Locate and Expand Your Business



Welcome Small/Minority/Women Business Enterprises!

S/M/WBE Firms Certified or Recertified between April 1, 2020 and June 30, 2020

Advanced Mulch, Inc. Dawn Corrado 561-691-4737 info@advancedmulch.com	SBE*	Hydromulch Mulch-Furnishing/Transporting and Placing
Air Handlers of the Palm Beaches, Inc. Colin Foreman 561-222-9697 nfo@airhandlerspb.com	SBE	Air Duct Cleaning Services Heating, Air Conditioning, and Ventilation Maintenance and Installation Services Heating, Ventilating and Air Conditioning (HVAC) Construction Management Services
Albert Electric, Inc. Thomas Albert 561-790-1830 albertelectric@aol.com	SBE	Wiring and Other Electrical Maintenance and Repair Services Electrical
All Phase, Inc. John Elliott 561-793-0476 allphaseinc@att.net	S/MBE Black	Construction, Sidewalk and Driveway (Includes Pedestrian and Handicap Ramps) Masonry
American Infrastructure Development, Inc. Sabina Mohammadi 813-374-2200 sabina@aidinc.us	SBE*	Airports (Lighting, Fueling, Nav aids) – Engineering Bridge Engineering Civil Engineering General Construction: Management, Scheduling, Cost Estimation – Engineering Highways; Streets; Airport Pay-Parking Lots - Engineering
Awnings, Contractors & Designers, Inc. Marcelo Garcia 561-503-5020 awningcontractors@gmail.com	S/MBE* Black	Awnings, Vinyl
B&B Underground Construction, Inc. Stephen Decker 561-249-0341 sdecker@bbuconst.com	SBE	Boring, Drilling, Testing, and Soundings, Including Concrete Construction, Curb and Gutter (Includes Maintenance, Repair, and Removal Maintenance and Repair, Highway and Road (To include the removal of asphalt, concrete, bitumens, etc.) Maintenance and Repair, Sewer and Storm Drain (Including Removal) Maintenance and Repair, Street (Major and Residential) Maintenance and Repair, Utility/Underground Projects Maintenance and Repair, Water System, Main and Service Line
Cedars Electro-Mechanical, Inc. Debra Chalhoub 561-588-4088 debrac@cedarsinc.com	S/WBE	Heating, Air Conditioning, and Ventilation Maintenance, Repair and Installation Services Painting Services Demolition Services Excavation Services Carpentry
Champions for Healing, LLC Jinga Oglesby-Brihm 305-905-9757 jingaarnp@gmail.com	S/M/WBE* Black	Medical Services, Physical Examination Medical Director (Physicians) Physician Services
Clear Financial & Tax Services Anivain Marius 561-503-1751 anivain.marius@clearftservices.com	S/MBE* Black	Accounting and Billing Services (including Payroll Services) Accounting Services (Not Otherwise Classified) Tax Services, Including Tax Preparation, Advisory Services, etc.
ConsulSafe, LLC Glen Fun 561-775-0911 glen.fun@consulsafe.com	S/MBE* Asian	Consulting Services (Not Otherwise Classified) Education and Training Consulting Training, Computer Based (Software Supported) Training Courses, Computer Based

Discount Concrete Concepts, Inc. Dawn Kain 561-722-2177 dcci7@aol.com	S/WBE*	Repair Services, Concrete, Including Removal and Replace Construction, Vertical, Concrete, Pour-In-Place, Form/Place Construction, Vertical, Concrete, Pour-In-Place, Finish Concrete Construction Services, Concrete (New Construction)
Drawdy Construction Company, Inc. Ashley Torres 561-965-8092 ashley@drawdyconstruction.net	SBE	Construction, Pipeline Construction Services, General (Marine)
Dream Maids Cleaning Services LLC Maria Garzon 561-287-0358 dreammaidscleaningservices@gmail.com	S/M/WBE* Hispanic	Site Clean-up, Post Construction Janitorial/Custodial Services Cleaning, Exterior/Interior, New Construction Mop Cleaning Services
Florida Bolt & Nut Company Cheryl Warner 561-352-2658 flabolt@att.net	S/WBE	Bolts, Steel Bolts, Metal or Other Material (Not Steel) Fasteners (Not Otherwise Classified) Nuts, Steel Nuts, Metal or Other Material (Not Steel) Threaded Rods, Studs, and Fittings
Florida Flow Control, Inc. Jodi Feliu 561-793-3344 jodi@floridaflowcontrol.com	SBE*	Maintenance and Repair, Wastewater Treatment Plant Wastewater Treatment Plant, Operations, and Testing
Flortech, LLC Keith Bensch 561-249-7420 ananda@flortechllc.com	SBE*	Flooring
Force Enterprises, Inc. Stephen Kruger 210-287-5650 skruger@forceenterprises.net	SBE*	Construction and Upgrades, Wastewater Treatment Plant Construction, Water System/Plants, Main and Service Line Maintenance and Repair, Sewer and Storm Drain (Including Removal) Maintenance and Repair of Sewers Maintenance and Repair, Utility/Underground Projects Maintenance and Repair, Water System, Main and Service Line
Fossett Enterprises, Inc. Barbara Fossett 561-471-8285 Lee.Fossett@expresspros.com	SBE	Employment Agency Services, Hiring of Temporary Personnel Personnel Services, Temporary
Frank Conkling Frank Conkling 561-691-3277 frank@pandaconsulting.com	SBE*	Mapping & Geographical Information System (GIS) Services
Fresh Start BSC, Inc. Teresa Erwin 561-840-7760 teresa@freshstartbsc.com	S/WBE	Carpet Cleaning, Dyeing, Installation and Repair Carpet Cleaning Services Flooring Maintenance and Repair to Include Refinishing and Sealing Janitorial/Custodial Services Cleaning, Interior/Exterior, New Construction Cleaning and Protection Services, Upholstery
From Green to Greener, Inc. Wesley Potts 561-223-2341 fromgreentogreener@comcast.net	S/MBE*	Sod, Grass Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming, Etc.
Grassroots Consulting, Inc. Shandra Stinger 561-385-4657 ssstringer@grassrootsconsulting.com	S/M/WBE	In-Service Training (For Employees) Tax Services (Including Tax Preparation, Advisory Services, Etc.) Training and Instruction (For Clients and Staff) Insurance and Insurance Services (Not Otherwise Classified) Public Speaking Services
I.Q. Constructions, Inc. Claudia Mendoza 954-812-5243 igconstructions@comcast.net	S/M/WBE* Hispanic	Furnishings: Artwork, Cabinets, Furniture, Window Treatments Concrete General Construction: Management, Scheduling, Cost Estimation - Engineering



Jack Walsh Carpets and Rugs, Inc. Justin Walsh 561-659-4846 david@jackwalshcarpets.com	SBE	Carpets and Rugs: Cotton, Synthetic, Wool, Etc. Hardwood Flooring Finishes: Flooring, Wall and Ceiling, Etc. Carpet/Flooring Installation and/or Removal Services Flooring Maintenance and Repair to Include Refinishing and Sealing Tile and Stone (Includes Granite, Marble, and Terrazzo) Restoration, Refurbishing, Maintenance and Repair Flooring Tile and Marble Work, All Types
Jasmine Construction, LLC Keisha Henry 561-319-8055 jascllc@att.net	S/M/WBE* Black	Carpentry Construction Management Services
JLA Geosciences, Inc. James Andersen 561-746-0228 jandersen@jlageosciences.com	SBE	Environmental Consulting Geological Consulting and Study Site Assessment, Environmental Hydrological and Oceanography Services Water Supply Plant Operating and Monitoring System Services
JMS Construction Corp. Janine Ramier 561-739-9181 janine@jmsconstructioncorp.com	S/WBE*	Concrete Masonry
Jonathan T. Ricketts, Inc. Jonathan Ricketts 561-630-6700 jricketts@jtrinc.com	SBE	Engineering Consulting Civil Engineering Drainage Engineering Environmental Engineering General Construction: Management, Scheduling, Cost Estimation - Engineering
KGW Enterprises, Inc. Krissy Gills 561-582-1819 kgills@ableplumber.net	SBE*	Kitchen and Bathroom Fixture Repair (Not Plumbing): Bathtubs, Sinks, Cabinets, Counter Tops, Etc. Plumbing Maintenance and Repair (Includes Pressure Tapping Services, Pipe Freezes, Toilets, Etc.) Plumbing Plumbing Equipment and Fixtures, Maintenance and Repair
Knolys Johnson, Inc. Knolys Johnson 561-366-7270 knolysjohnsoninc@yahoo.com	S/MBE*	Painting, Maintenance and Repair Services, Including Caulking Wall and Ceiling Maintenance, Repair and Replacement Services, Including Drywalling Stucco Construction Management Services
Law Offices of Carol D. Ellis, P.A. Carol Ellis 561-249-2575 carol@carolellislaw.com	S/M/WBE Hispanic	Legal Services, Attorneys
Links Construction, Inc. Steven Vanmeter 772-285-1871 svm@linkscompany.com	SBE*	Construction, Golf Course Construction, Hike and Bike Trail Construction, Irrigation System Maintenance and Repair, Golf Course
M.R. Ford & Associates, Inc. Michael R. Ford 561-627-6440 mrfordappraiser@gmail.com	SBE*	Lease Purchase, Facilities & Other Improvements Appraisals Consulting Real Estate/Land Consulting (Including Land Survey Consulting) Appraisal Services, Real Estate Right of Way Services (Including Title, Appraisal, Negotiation, Closing, Relocation, Condemnation, Etc.) Real Estate (Incl. Buildings, Houses, Land, Etc.), Sale of Surplus and Obsolete Items, Sale of Surplus and Obsolete Items
McLeod, McCarthy & Associates, P.A. Todd McLeod 561-689-9500 todd@mcleodmccarthy.com	SBE	Civil Engineering Land Development and Planning/Engineering Sewage Collection, Treatment, and Disposal/Engineering Water Supply Treatment and Distribution Engineering

McNabb Hydrogeologic Consulting, Inc. David Nabb 561-891-0763 david@mcnabbhydroconsult.com	SBE	Geological Consulting and Study
Mullings Engineering Services LLC. Sheldon Mullings 561-255-2369 mullingseng@hotmail.com	S/MBE* Black	Maintenance and Repair, Utility/Underground Projects
MVP Sports and Screenprinting, Inc. Margaret Reppucci/Alberta Cowles 561-582-0093 sales@mvpssportsusa.com	S/WBE	Athletic Clothing Silk Screened Shirts, Jackets, Hats, Etc. Sewing, Embroidery, Embossing, and Alteration Services, Silk Screen Printing
My Family Floor Care Inc. Maria Cochetti 786-879-3938 familyfloorcare23@gmail.com	S/M/WBE* Hispanic	Flooring Maintenance and Repair to Include Refinishing and Sealing Janitorial/Custodial Services Cleaning Services/Steam and Pressure
Nadeau Construction of Palm Beach County, Inc. Emmanuel Nadeau 561-790-2292 christinefl16@comcast.net	SBE	Door Installation, Maintenance, and Repair (Metal) Door Installation, Maintenance, and Repair (Wood)
No Bad Trips, LLC Kathryn MacQueen (Zalesky) 561-383-0185 kathryn.zalesky@gmail.com	SBE*	Repair and Fabrication of Boats Marine Equipment, Maintenance & Repair
Precise Paving, Inc. Robert Goossens 561-845-6040 rgoose@precisepaving.com	SBE*	Paver Block Installation
ProHealth Select, Inc. Angelica Guckes 561-440-7617 aguckes@prohealthselect.com	S/WBE*	Medical Consulting Medical Services, Physical Examination Telemedical Professional Services Worker's Comp., Medical Services
Propel Engineering, Inc. MAJ ALAM 561-866-5730 info@propel-engineering.com	S/MBE Asian	Design Services, Highway Traffic Architectural and Engineering Services, Non-Professional Engineering Consulting Engineering Services, Professional Civil Engineering
PUUSH, INC Alton Sheffield 561-436-9631 puushinc@gmail.com	S/MBE* Black	Repair Services, Concrete, Including Removal and Replace Core Drilling Services, Pavement Maintenance and Repair, Sidewalk and Driveway (Including Removal) Sawing Concrete Driveways, Pavement and Sidewalks
Ramfitness, LLC Rami Aboumahadi 561-543-3753 ramfitness@aol.com	SBE/Other*	Exercise Program Services Physical Fitness Programs Athletic Training
Rapid Removal, Inc. Julie Montoya 561-622-2242 office@rapidremoval.net	SBE	Demolition Services Excavation Services Sawing Concrete Driveways, Pavement and Sidewalks Hauling Services
Renco Plumbing, Inc. Renza Echols 561-996-1159 rencoplumbing@aol.com	SBE	Plumbing Maintenance and Repair (Includes Pressure Tapping Services, Pipe Freezes, Toilets, Etc.) Plumbing
Southeast Drilling Services, Inc. Bart Ziegler 561-493-9832 wbz@southeastdrilling.net	SBE	Centrifugal Pumps, Compact, Submersible Pumps and Pump Accessories Maintenance and Repair Pumps, Vertical, Maintenance and Repair Well Services (Including Oil, Gas, and Water): Drilling, Plugging, Consulting, Maintenance, Repair, Etc.



<p>SRR International, Inc. Ravi Jadala ravi@srrintl.com 561-245-1262</p>	<p>S/M/WBE Asian</p>	<p>Information Highway Electronic Services: Internet, Ethernet, World Wide Web, Virtual Tours, Including Construction Renderings, etc. Programming Services, Computer, Including Mobile Device Applications System Implementation and Engineering Services System/Network/Database Administration Services</p>
<p>Stamco Enterprises, Inc. Kathryn Muscat 561-697-2380 cstwpb@comcast.net</p>	<p>SBE</p>	<p>Sign Material, Non-Reflective Signs, American Disability Act (ADA) Signs, Magnetic Signs, Miscellaneous (Not Otherwise Classified) Sign Making Services</p>
<p>Studio Sprout, Inc. Constance Roy-Fisher 561-747-3462 connie@studio-sprout.com</p>	<p>S/WBE</p>	<p>Landscape Architecture</p>
<p>Terraquatic, Inc. Kenneth Jackson 561-806-6085 ken@terraquatic.net</p>	<p>SBE</p>	<p>Aerial Surveys and Mapping Services Mapping Services, Digitized, Cartography (See 962-52 for Standard Mapping Services) Surveyor Services, Land Marine Survey Services (Including Sonar Radar, Location/Recovery of Sunken Objects, etc.) Mapping Services (Including Cartography and Surveying Services, Not Aerial)</p>
<p>The Plumbing Professionals, LLC Erica Sullivan 954-292-5024 ericdominikf@gmail.com</p>	<p>S/WBE*</p>	<p>Plumbing, Services, Plumbing Remediation Services, Environmental (Including Rehabilitation Services Hazardous Waste and Mold Remediation)</p>
<p>Tna Electric LLC Anthony Williams 561-316-8274 tnaelectric1@outlook.com</p>	<p>SBE*</p>	<p>Electrical</p>
<p>Top Shelf Gourmet Pops Ashley Walker 561-318-9048 ashley@topshelfpops.com</p>	<p>S/M/WBE Black</p>	<p>Desserts (Except Cake and Pastry) Fruit Bars, Frozen, Assorted Flavors Juices, Frozen Consulting Services (Not Otherwise Specified) Concessions, Catering Mobile and Stationary Food Trucks and Mobile Catering Carts Public Speaking Services Party, Holiday, Event Decorating Services</p>
<p>Trinity Striping, Inc. Ray Crickenberger 954-931-3168 raycrickenberger@gmail.com</p>	<p>SBE</p>	<p>Striping Streets, Parking Facilities, Lane Divisions, etc. (Paint) Pavement Marking Services (Including Removal of Markings)</p>
<p>Tripp Electric Motors, Inc. Ashley Tripp 561-996-3333 ginger@trippmotors.com</p>	<p>SBE</p>	<p>Motors, Air Compressor Bearings (See Class 060 for Wheel Bearings) Motors and Parts, Fractional H.P. Electric (Incl. Remanufactured) Misc. Electrical Equipment and Supplies (Not Otherwise Classified) Motors and Parts, Integral H.P., Single Phase, Electric (Incl. Remanufactured) Motors and Parts, Integral H.P., Three Phase, Electric (Incl. Remanufactured) O-Rings Oil Seals Water Supply, Groundwater, Sewage Treatment, And Related Equipment, Not For Air Conditioning, Steam Boiler, Or Laboratory Reagent Water Motor Rewinding and Repair, Electric Pumps and Pump Accessories Maintenance and Repair Pumps, Vertical, Maintenance and Repair Water Supply and Sewage Treatment Equipment Maintenance and Repair Welding Equipment Maintenance and Repair Motor Maintenance and Repair, Vertical</p>

Wellington Maintenance Services, LLC Carlene Ranger 561-249-2674 carlene@wellingtonmaintenance.com	S/M/WBE* Black	Garbage/Trash Removal Janitorial/Custodial Services Janitorial Management Services
Zoom, Inc. Cindy Denny 716-998-5151 cindyjdenny@gmail.com	S/WBE*	Grease Guns, Automotive Septic Tanks, Grease Traps, and Water Troughs Grease, USDA Approved for Food Processing Grease, Lubrication Type Oil and Grease Additives

Index: SBE = Small Business Enterprise; WBE = Woman Business Enterprise; MBE = Minority Business Enterprise
*Newly Certified



Palm Beach County Emergency Support Functions - 18

Emergency Support Functions (ESFs) is the grouping of governmental and some private sector capabilities into an organizational structure to provide support, resources, program implementation, and services that are most likely needed to save lives, protect property and the environment, restore essential services and critical infrastructure, and help victims and communities return to normal following incidents. Each ESF provides a pivotal role during an activation, and it is an orchestrated process among all agencies.

The purpose of ESF 18 is to provide guidance and coordinate issues with Palm Beach County’s business community in all phases of emergency management. This can be preparedness, response, recovery and mitigation in concert with sustained effort to reduce the vulnerability of this key sector to the effects of disasters to more economically and efficiently utilize local resources, and expedite response to recovery.

It is the role of the ESF 18 liaison to collect data regarding the needs of businesses in the community and try to match the resources available to support their industry while ensuring the information is disseminated in a timely and consistent manner. For example, a national auto part store approached PBC EOC to donate some N95 masks and various disaster supply items. The EOC was able to share this information with the Executive board of PBC Long Term Recovery Coalition (LTRC) to see which business or industry can utilize the donation of items. The executive board will distribute this information to their partner agencies, and when this information is brought back to the EOC, the ESF 18 liaison will take proper action to address the request.

For more information on the Palm Beach County Business and Industry program and resources please contact Dearthmayl Sherrod, Special Project Coordinator at 561-712-6384 or email DSherrod@pbcgov.org.



Houston L. Tate, *Office of Community Revitalization Director*, Cylenthia Mann, *Director Bridges of Pahokee*, Daisy Aguirre, *Outreach Coordinator Bridges of Pahokee*, Dearthmayl Sherrod, *Special Projects Coordinator, ESF-18 Liaison*



Dearthmayl Sherrod, *Special Projects Coordinator, ESF-18 Liaison*, Amanda Marshall, *Outreach Director Journey Church*

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SMALL BUSINESS IS BIG BUSINESS

www.pbcgov.com/oebo



**Palm Beach County
Board of County Commissioners**

Dave Kerner, Mayor
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Hal R. Valeche
Gregg K. Weiss
Mary Lou Berger
Melissa McKinlay
Mack Bernard

County Administrator
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JAISON RAJU

SMALL BUSINESS DEVELOPMENT SPECIALIST II

Jaison is a Small Business Development Specialist II with the Office of Equal Business Opportunity (OEBO). Prior to joining OEBO, Jaison assisted local agencies/nonprofits in South Florida in the areas of supplier diversity/inclusion, small business support and economic development. Jaison's previous experience includes providing leadership and program direction to TechTown, Detroit's largest business incubator and research park. His work resulted in the consolidation of resources into one leading signature program and then scaling it from 15 to 107 startup clients. This endeavor resulted in increased funding for the program. Jaison has an MBA from Wayne State University and has recently completed a Master of Science in Finance (MSF) with the Executive program within Florida Atlantic University's College of Business.

