

Maria G. Marino, Mayor  
Sara Baxter, Vice Mayor  
Gregg K. Weiss  
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Marci Woodward  
Maria Sachs  
Bobby Powell, Jr.



Verdenia C. Baker

Procurement Department  
[www.pbcgov.org/purchasing](http://www.pbcgov.org/purchasing)

## NOTICE OF SOLE SOURCE PROCUREMENT

Dated: February 5, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT  
50 SOUTH MILITARY TRAIL, SUITE 110  
WEST PALM BEACH, FLORIDA 33415-3199

TITLE: LABWORKS, LLC

BUYER: JONATHAN SILVA

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

### General description of Goods/Services

Description	Labworks, LLC is the sole manufacturer and provider of its software products, software licenses, software maintenance, upgrades, technical support, training and is the only software designed to be compatible with existing laboratory equipment used at lab facility providing various required testing, analysis and reporting; as required by Water Utilities.
Estimated Quantity	N/A
Estimated Value	\$46,059
Contract Duration	1 Year

Any objections to this sole source procurement must be submitted in writing to the procurement office by February 18, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

POSTING PERIOD - 2/5/25 TO 2/20/25

For any inquiries or further clarification, please contact:

**Contact Name:** JONATHAN SILVA

**Phone Number:** 561-616-6808

**General Email Address:** PUR-Procure-Solicit@pbc.gov

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



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MELODY THELWELL, PROCUREMENT DIRECTOR



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SIGNATURE / DATE



> Labworks, LLC  
3301 N Thanksgiving Way  
Ste 125  
Lehi, UT 84043  
Phone: 844 452-2967

January 22, 2025

Palm Beach County Water Utilities Laboratory  
13026 Jog Road/Bldg. K  
Delray Beach, FL 33446

To whom it may concern:

This is to certify that we are the developer and sole distributor of LABWORKS software. We do not have any distributors or resellers due to the complex nature of our product. We are the sole source of LABWORKS LIMS software, upgrades, instrument interfaces, support, training, and services.

If you have any questions, please do not hesitate to contact me directly 201 358-6827.

Sincerely,

A handwritten signature in cursive script that reads 'Claudia Lukac Nye'.

Claudia Lukac Nye | Director of Client Services  
Labworks, LLC  
Phone: +1 201 .358.6827 | Fax: +1 201.358.1992  
[www.labworks.com](http://www.labworks.com)