

Maria G. Marino, Mayor  
Sara Baxter, Vice Mayor  
Gregg K. Weiss  
Joel Flores  
Marci Woodward  
Maria Sachs  
Bobby Powell, Jr.



Verdenia C. Baker

Procurement Department  
[www.pbcgov.org/purchasing](http://www.pbcgov.org/purchasing)

## NOTICE OF SOLE SOURCE PROCUREMENT

Dated: April 9, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT  
50 SOUTH MILITARY TRAIL, SUITE 110  
WEST PALM BEACH, FLORIDA 33415-3199

**TITLE: INGERSOLL RAND COMPANY, AIR COMPRESSOR EQUIPMENT, OEM REPAIR PARTS, AND REPAIR SERVICES, TERM CONTRACT**

**SENIOR BUYER: J WASHINGTON**

**This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:**

### General description of Goods/Services

Description	Purchase of new products, OEM repair/replacement parts, service and installations.
Estimated Quantity	2
Estimated Value	\$150,000
Contract Duration	12 MONTHS

Any objections to this sole source procurement must be submitted in writing to the procurement office by **April 23<sup>rd</sup>, 2025**. If no objections are received by the deadline, the procurement process will proceed as planned.

*Posting Period: April 9<sup>th</sup> - April 23<sup>rd</sup>*

For any inquiries or further clarification, please contact:

**Contact Name: J Washington**  
**Phone Number: 561-616-6823**  
**General Email Address: PUR-PurchTeam3@pbc.gov**

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



MELODY THELWELL, PROCUREMENT DIRECTOR



SIGNATURE / DATE



**Water Utilities Department**

8100 Forest Hill Blvd.  
West Palm Beach, FL 33413  
(561) 493-6000  
Fax: (561) 493-6008  
www.pbcwater.com



**Palm Beach County  
Board of County  
Commissioners**

Maria G. Marino, Mayor

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**County Administrator**

Verdenia C. Baker

Date: January 22, 2025

To: Melody Thelwell, Purchasing Director

Thru: Stephanie Marsh-Corinthian, Assistant Director *SMC*

From: Ali Bayat, PE, PMP, Director Water Utilities *A13*

Subject: Sole Source: INGERSOLL RAND COMPANY

The Water Utilities Department request an extended sole source procurement from INGERSOLL RAND COMPANY for the purchase of new products, OEM repair/replacement parts, service and installations, based on the following sole source justification:

Based upon our expertise and a comprehensive search of the market place, new products, OEM repair/replacement parts, service and installations offered by INGERSOLL RAND COMPANY is required to be used in conjunction with existing equipment. INGERSOLL RAND COMPANY provides the following unique characteristic that we require and, to the best of our knowledge, no other manufacturer can duplicate.

- ❖ INGERSOLL RAND COMPANY is the sole manufacturer of its Ingersoll Rand equipment, including new products, OEM repair/replacement parts which are the only compatible parts with existing compressed air equipment used for refrigerant dryer on the existing Ozone generator within the water treatment process; as required by Water Utilities.
- ❖ INGERSOLL RAND COMPANY acknowledge Arle Compressors of Florida/Air Centers of Florida as their sole representative for Ingersoll Rand products to include sales new products, repair/replacement parts, service and installations, in fifty-one (51) counties in Florida excluding the Florida panhandle.

For the above documented reasons and the attached sole source supporting documentation from the manufacturer, I request that the purchase be considered for approval as sole source.

The sole source letter is attached.

*"An Equal Opportunity  
Affirmative Action Employer"*



Ingersoll Rand  
800-D Beaty Street  
Davidson, NC 28036

January 22nd, 2025

To: Ingersoll Rand Customers in Florida

Subject: Ingersoll Rand Compressor Systems – Authorized Distributor

Dear Sirs or Madam,

Ingersoll Rand Company is the sole manufacturer of its products. Arle Compressors of Florida / Air Centers of Florida is the master distributor for the entire Ingersoll Rand Compressed Air Solutions product offering in fifty one (51) counties of Florida excluding the Florida Panhandle. Arle is part of Air Centers of Florida and they are the sole source provider for genuine Ingersoll Rand compressed air system sales, new products, service, parts, and installations.

Thank you for the privilege of serving you with Quality from Ingersoll Rand and Air Centers of Florida. Please contact me directly at 602-723-1976 if you require any additional information from Ingersoll Rand.

Sincerely,

*Adam Burke*

Adam Burke  
Distributor Sales Manager  
Ingersoll Rand Company