

Maria G. Marino, Mayor  
Sara Baxter, Vice Mayor  
Gregg K. Weiss  
Joel Flores  
Marci Woodward  
Maria Sachs  
Bobby Powell, Jr.



Verdenia C. Baker

Procurement Department  
[www.pbcgov.org/purchasing](http://www.pbcgov.org/purchasing)

**NOTICE OF SOLE SOURCE PROCUREMENT**

Dated: February 13, 2025

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT  
50 SOUTH MILITARY TRAIL, SUITE 110  
WEST PALM BEACH, FLORIDA 33415-3199**

**TITLE: RAM AIR GEAR DRYERS (ONE-TIME)**

**BUYER: ANTONIO UGUET**

**This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:**

**General description of Goods/Services**

Description	8 place ambient air dryer (no heat). Model number: TG-8
Estimated Quantity	1
Estimated Value	\$13,293.91
Contract Duration	N/A

Any objections to this sole source procurement must be submitted in writing to the procurement office by February 28, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

*Posting Period: February 13, 2025 through February 28, 2025*

For any inquiries or further clarification, please contact:

**Contact Name:** Antonio Uguet

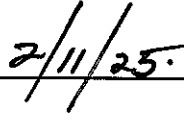
**Phone Number:** (561) 616-6806

**General Email Address:** PUR-Procure-Solicit@pbcgov.org

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



MELODY THELWELL, PROCUREMENT DIRECTOR



SIGNATURE / DATE



**Interoffice Communication**  
*Fiscal*

**Date:** August 16, 2023  
**To:** Melody Thelwell, Director, Purchasing  
**From:** Lauren Magierowski, Finance Director, Fire Rescue *AM 8/16/23*  
**Re:** Approval for Sole Source

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Fire Rescue requests sole source approval for the purchase of Ram Air Gear Dryers based upon the following sole source justification.

Based upon our expertise and a comprehensive search of the market place, the Ram Air Gear Dryer is patented and only product available for gear dryers that are NFPA and manufacturer compliant. It is the only product on the market place that allows for eight (8) complete sets of gear to be dried at once.

Ram'd Air Gear Dryer is the manufacturer and sole distributor for their products.

For the above documented reasons and the attached supporting documentation from the manufacturer, please consider this sole source request.



ramairgeardryer.com  
**1-888-EZEE-DRY**  
1-888-3933-379

*How clean and dry is your gear?*

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To whom it may concern:

Jan 1, 2025

Ram'd Air Gear Dryer is the sole source for Ram Air Gear Dryers.

Ram'd Air Gear Dryer is the sole distributor in the state of Florida for Ram Air Gear Dryers. All sales in Florida will be through Ram'd Air Gear Dryer exclusively.

Lance Dornn, President  
Ram'd Air Gear Dryer  
44 Limestone Rd E  
Brandon, Manitoba  
R7A 7L5  
Toll-Free: 1-888-393-3379 (EZEE-DRY)  
Email: [lance@ramairgeardryer.com](mailto:lance@ramairgeardryer.com)

Business number: 8966770195

INTER-OFFICE COMMUNICATION  
PALM BEACH COUNTY

DATE: February 6, 2025

TO: Melody Thelwell  
Director

THRU: Christal Bakie *CB*  
Purchasing Manager

FROM: Antonio Uguet  
Senior Buyer

RE: SOLE SOURCE JUSTIFICATION (EXTENDED TERM)

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The user department has stated that RAM'D AIR GEAR DRYER is the ONLY product / source of service that will meet the County's need for RAM AIR GEAR DRYERS. Based on staff's knowledge of the marketplace, we believe this to be an accurate assessment.

It has also been determined and attested to by LANCE DORNN, PRESIDENT, RAM'D AIR GEAR DRYER (manufacturer) that they are the ONLY source of supply for the above referenced product / service (see attached).

We anticipate that the circumstances justified by this sole source request is valid up to the next 60 months (maximum 60 months).

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## PURCHASING APPROVAL:

Based on the information provided to me, including the manufacturer's certification that they or their representative are the sole provider of this good or service, the user's certification that this is the only good or service which will suffice their needs, and a justifiable expectation that these conditions will not change in the foreseeable future, I hereby approve the sole source acquisition of the subject good or service for a period not to exceed sixty months. The user department is responsible for monitoring the marketplace and, if the above described sole source conditions change, discontinue use of this sole source justification and procure the goods or services competitively.



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Melody Thelwell, Director

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Date

c: Laura Cates, Fire Rescue