Board of County Commissioners

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County Administrator

Verdenia C. Baker

Procurement Department www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: March 10, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT 50 SOUTH MILITARY TRAIL, SUITE 110 WEST PALM BEACH, FLORIDA 33415-3199

TITLE: PURCHASE OF JETSORT 6618 COIN COUNTER (ONE-TIME)

BUYER: ANTONIO UGUET

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	Purchase of a coin counter, model Jetsort 6618
Estimated Quantity	1
Estimated Value	\$19,755.29
Contract Duration	N/A

Any objections to this sole source procurement must be submitted in writing to the procurement office by March 24, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

Posting Period: March 10, 2025 through March 24, 2025

For any inquiries or further clarification, please contact:

Contact Name: Antonio Uguet

Phone Number: (561) 616-6806

General Email Address: PUR-Procure-Solicit@pbcgov.org

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

MELODY THELWELL, PROCUREMENT DIRECTOR

SIGNATURE / DATE



Palm Tran

Administrative Offices

3201 Electronics Way West Palm Beach, FL 33407-4618 (561) 841-4200 FAX: (561) 841-4291

Palm Tran Connection 50 South Military Trail

Suite 101 West Palm Beach, FL 33415-3132 (561) 649-9838 FAX: (561) 656-7156 www.palmtran.org

Palm Beach County Board of County Commissioners

Dave Kerner, Mayor

Robert S. Weinroth, Vice Mayor

Hal R. Valeche

Gregg K. Weiss

Mary Lou Berger

Melissa McKinlay

Mack Bernard

County Administrator

Verdenia C. Baker

"An Equal Opportunity
Affirmative Action Employer"

Date: February 12, 2025

To: Melody Thelwell, Director of Purchasing

Thru: Fredlyne Johnson, Director of Administrative Services

From: Donald Livernois, Revenue Administrator

RE: Sole Source Purchase – Coin Counter

Palm Tran requests a one-time Sole Source purchase of a coin counter manufactured by Cummins Allison to replace the unit that is now being used at the Belle Glade vault.

Currently, Palm Tran uses the Cummins Allison Coin Counter at the James Wheeler Way, Belle Glade (West) location. The unit has reached the end of its useful life. It was purchased in 2007 for the Belle Glade location where the volume of coin is relatively low (\$2,500 a month) compared to North and South Vaults (\$10,000.00 to 12,000.00 a day). This unit is a vital part of our operation and failures create daily operational issues. The replacement Coin Counter can also serve as a backup for the 2 Cummins Machines that we have now at North and South Vaults also purchased in 2007.

Based on our expertise and a comprehensive search of the marketplace, the JetSort 6618 will provide the speed and durability that we need to meet Palm Tran's needs. To the best of our knowledge, there are no other commercial grade currency counter. Cummins Allison is the sole manufacturer, seller, and servicer of the JetSort equipment.

The JetSort 6618 Coin Counter:

- 1. Designed with speed and accuracy we desire.
- 2. Technology features that allows easy of use and a printer interface.

For the above documented reason and the attached supporting documentation from the manufacturer, I request that Cummins Allison JetSort 6618 Coin Counter, be considered for approval as a sole source purchase.

c. Sharon Cushnie, Procurement Manager File

Peter Ventura, South Florida Branch Manager

Mobile: (786) 525-8272 Phone: (561) 734-6240 Toll Free: (866) 622-0622

February 26, 2025

To Whom It May Concern:

Cummins Allison, now a CPI/Crane Co. Company innovates industry leading technology that is contained in many of its products (for example, JetSort® coin sorting equipment, JetScan® currency denominating equipment, and iFx® image processing equipment). In recognition of the utility and novelty of the technology developed by Cummins Allison at its three engineering sites, Cummins Allison has applied for, and been granted, over 200 U.S. patents on its various technical innovations (curious customers are encouraged to browse the CA patent portfolio at any of the major on-line facilities, including www.google.com/PATENTS). Because Cummins Allison has the manufacturing capacity (all located at its worldwide headquarters near Chicago, Illinois) to satisfy the entire commercial demand for its products, Cummins Allison does not license its technology to other manufacturers. Consequently, propriety features unique to the Cummins Allison products are available only from Cummins Allison.

Therefore Cummins-Allison is the sole manufacturer, seller and servicer of the JetScan, JetScan iFX, JetScan MPS, JetCount and JetSort equipment through a network of more than 50 Cummins-Allison owned and operated offices. Our manufacturing facility is based in Mt. Prospect, Illinois, U.S.A. Each office is staffed with Cummins-Allison factory trained professionals in both sales and service and is the only source of Cummins-Allison new machines and service parts. Repair parts are only available through our Cummins-Allison service department and are only available to Cummins-Allison customers. We do not sell Cummins-Allison service parts to third party service organizations. This makes Cummins-Allison service offices a sole source service provider for all Cummins-Allison manufactured equipment. This sole source letter applies to our full line of JetScan, JetScan MPS, JetCount and JetSort equipment to be purchased or the renewal of Cummins-Allison Maintenance Contracts.

Sincerely,

Peter Ventura

South Florida Branch Manager

Cell Phone: (786) 525-8272

Peter Ventura

Email: venturap@cumminsallison.com

INTER-OFFICE COMMUNICATION PALM BEACH COUNTY

DATE:

March 10, 2025

TO:

Melody Thelwell

Director

THRU:

Christal Bakie

Purchasing Manager

FROM:

Antonio Uguet

Senior Buyer

RE:

SOLE SOURCE JUSTIFICATION (EXTENDED TERM)

The user department has stated that <u>CUMMINS ALLISON CORPORATION</u> is the ONLY product / source of service that will meet the County's need for <u>CUMMINS ALLISON JETSORT COIN SORTING EQUIPMENT AND JETSCAN iFX SERIES CURRENCY SCANNERS</u>. Based on staff's knowledge of the marketplace, we believe this to be an accurate assessment.

It has also been determined and attested to by <u>PETER VENTURA</u>, <u>SOUTH FLORIDA BRANCH MANAGER</u> (vendor/supplier) that they are the ONLY source of supply for the above referenced product / service (see attached).

We anticipate that the circumstances justified by this sole source request is valid up to the next 60 months (maximum 60 months).

PURCHASING APPROVAL:

Based on the information provided to me, including the manufacturer's certification that they or their representative are the sole provider of this good or service, the user's certification that this is the only good or service which will suffice their needs, and a justifiable expectation that these conditions will not change in the foreseeable future, I hereby approve the sole source acquisition of the subject good or service for a period not to exceed sixty months. The user department is responsible for monitoring the marketplace and, if the above described sole source conditions change, discontinue use of this sole source justification and procure the goods or services competitively.

Melody Thelwell, Director

c:

Date/

Pameka McNeal, Palm Tran