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Joseph Abruzzo

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: September 10, 2025

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT
50 SOUTH MILITARY TRAIL, SUITE 110
WEST PALM BEACH, FLORIDA 33415-3199**

**TITLE: DRONE SIMULATOR EQUIPMENT SOFTWARE, HARDWARE AND MAINTENANCE
SOLUTIONS
(ONE-TIME)**

BUYER: DAVID JUHE *[Signature]*

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	DRONE SIMULATOR EQUIPMENT SOFTWARE, HARDWARE AND MAINTENANCE SOLUTIONS PROPOSED FOR YOUTH REENTRY WORKFORCE PROGRAMMING
Estimated Value	\$27,800
Contract Duration	N/A

Any objections to this sole source procurement must be submitted in writing to the procurement office by September 24, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

posting period: september 10, 2025, through september 24, 2025

For any inquiries or further clarification, please contact:

Contact Name: David Juhe

Phone Number: (561) 616-6826

General Email Address: PUR-Procure-Solicit@pbcgov.org

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



MELODY THELWELL, PROCUREMENT DIRECTOR



SIGNATURE / DATE

ETECH SIMULATION

West Palm Beach, July 25, 2025

To whom it might concern:

ETECH SIMULATION is the sole source designer, manufacturer, and vendor of the drone simulator solution proposed for your youth workforce reentry program. This system includes proprietary hardware and software developed and supported exclusively by ETECH SIMULATION and is not available through third-party resellers or distributors.

The proposed drone simulator is particularly well-suited to meet the objectives of programs focused on supporting youth as they transition from juvenile incarceration back into the community. Key features aligned with your needs include:

- Structured, simulation-based training paths that help participants build responsibility, focus, and discipline — essential traits for successful reentry and employment.
- Immersive drone flight scenarios that teach in-demand technical skills in a safe and engaging virtual environment, while reinforcing hand-eye coordination and task execution.
- Curriculum-aligned modules that can support certification readiness and connect participants to potential career pathways in the growing drone and technology sectors.
- Mobile, compact hardware designed for easy setup in residential, community-based, or non-traditional learning environments with minimal technical oversight.
- Instructor management tools that enable program staff to track progress, adjust scenarios, and reinforce learning outcomes even without a technical background.
- Proven success delivering solutions for justice-involved and high-risk youth populations, including previous work with reentry-focused programs in Florida.

While our solutions are used by institutions across multiple industries, we are committed to aligning this implementation with your specific training, rehabilitation, and community reintegration goals.

Please feel free to reach out if additional documentation or clarification is needed.

Warm regards,



Jairo Leiva,
President