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Joseph Abruzzo

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

DATED: October 30, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
 50 SOUTH MILITARY TRAIL, SUITE 110
 WEST PALM BEACH, FLORIDA 33415-3199

TITLE: TRAFFICWARE AND GRIDSMART PRODUCTS, PARTS, REPAIR AND REPLACEMENT SERVICES, FIELD SERVICES AND TECHNICAL SUPPORT, TERM CONTACT

BUYER: JOHNNY JOSEPH

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	Cubic / Trafficware and GRIDSMART products, parts, services, maintenance and technical support
Estimated Value	\$1,965,900.00
Contract Duration	Initial one (1) year contract with four (4) one-year renewal option

Any objections to this sole source procurement must be submitted in writing to the procurement office by **[November 17, 2025]**. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Johnny Joseph
 Phone Number: (561) 616-6828

General Email Address: joseph@pbc.gov or PUR-Procure-Solicit@pbc.gov

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

MELODY THELWELL, PROCUREMENT DIRECTOR

SIGNATURE / DATE

POSTING PERIOD:

10/31/2025 through 11/17/2025

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06/16/2025

Palm Beach County
50 S. Military Trail, Suite 110
West Palm Beach, FL 33415-3199

RE: Sole Source of CUBIC | Trafficware and GRIDSMART Products, Support and Service/Repairs

Dear Bridget Williams,

This letter is to act as an official document regarding the sole source nature of CUBIC hardware and software products. All CUBIC | Trafficware and GRIDSMART products are developed, manufactured, and distributed in Florida exclusively by Cubic ITS.

Additionally, Cubic ITS is the sole authorized entity in the state of Florida to provide support for, and services/repair to, all CUBIC | Trafficware and GRIDSMART products. This extends to, and includes, integration field services, integration maintenance, and advanced technical support.

For further assistance, please contact your CUBIC Account Executive.

We greatly appreciate your business.

Respectfully,

Travis Topa

Travis Topa
Account Executive, ITS Sales
Travis.topa@cubic.com | (727)647-6694